



PIA of SC has partnered with Bankers Insurance Group to offer you access to products and services. Bankers is a PIA Partner and avid supporter of PIASC and its members.

Founded in 1976, Bankers Insurance Group has grown from a small, local company to a diverse corporation known for its innovative insurance products and superior customer service. Headquartered in St. Petersburg, Florida, Bankers is strongly rooted in the Southeast, with the specialized experience and geographic focus of a major regional carrier. At the same time, Bankers offers its policyholders and agents the broad-based expertise and technological resources of a national company doing business in 49 states.

**Programs available to PIASC members (upon approval from Bankers Territory Manager):**

- Flood
- Excess Flood
- Homeowners
- Preferred Office Program "POP" (tenant-occupied)
- Agency Solutions partners

**Process Steps (Allow 21 days for appointment processing):**

- Complete the appointment forms linked below and forward to Betty Stroud, Territory Manager
- PIASC will verify membership
- Bankers will process the application and, upon approval, forward a username/password to the PIASC member
- PIASC member quotes, binders, and policies issued via Bankers website
- Commissions are paid directly to the sub-agent's designated account by EFT (electronic funds transfer)

**Appointment Information Contact:**

Betty Stroud, Territory Manager  
Ph: 772-710-4226  
Email: [bastroud@bankersinsurance.com](mailto:bastroud@bankersinsurance.com)

**Click this link to sign up: [Bankers Agency Contract Package](#)**